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Managing Across Borders Sumantra Ghoshal co-authored Managing across Borders: The Transnational Solution with Christopher A. Bartlett, This book has been listed in the Financial Times as one of the 50 most influential management books and has been translated into nine languages.

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Managing Across Borders: The Transnational Solution. Harvard Business School Press, 1989.

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Managing Across Borders: New Organizational Responses. IN A COMPANION ARTICLE (Summer 1987), we described how recent changes in the international operating environment have forced companies to optimize efficiency, responsiveness, and learning simultaneously in their worldwide operations. To companies that previously concentrated on developing and managing one of these capabilities, this new challenge implied not only a total strategic reorientation but a major change in organizational ...

Managing Across Borders: New Organizational Responses

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Christopher A. Bartlett and Sumantra Ghosal (Harvard Business Review Press, 2002). Studies companies that provide their leaders with the resources required to succeed in global settings.

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While the transnational solution, as proposed by Bartlett and Ghoshal, is not itself a new theory of multinational strategic management, it is compatible with the transaction cost-based model of multinational strategic management.

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Synopsis The first edition of "Managing Across Borders" was hailed as a landmark book, widely praised for its pioneering insights into the management of companies operating in an international environment.

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He has published eight books, including (co-authored with the late Sumantra Ghoshal) Managing Across Borders: The Transnational Solution (named by the Financial Times as one of the 50 most influential business books of the century) and The Individualized Corporation (named one of the Best Business Books for the Millennium by Strategy + Business magazine).

Christopher A. Bartlett - Faculty - Harvard Business School

Operating across borders creates the critical strategic challenge captured in the popular international management mantra: "think global, act local." To be successful, transnational organizations must combine global integration of their operations with local differentiation that customizes those operations to each unique country environment.

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The expatriates' boundary spanning, problem solving and knowledge exchange enhance the global integration, national responsiveness, and worldwide innovation and learning concomitant with the transnational form of the MNC.

Managing across Borders: Global Integration and Knowledge ...

Bartlett, C. A. & Ghoshal, S. (1989) Managing Across Borders: The Transnational Solution. Harvard Business School Press, Boston, MA. Dicken P. (2006) Global Shift.

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While this uprising is often perceived as a small-scale, localized

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event, *Revolutions across Borders* demonstrates that the Canadian Rebellion of 1837–38 was a major continental crisis with dramatic transnational consequences.

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