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comprehensive discussion of annuities, but presents the information so that consumers will be able to better understand the pros and cons of annuities. He also addresses common criticisms of annuities.

Olsen's Guide to Annuities for the Consumer

annuities should be required to read it. John Olsen is a asset to the annuity industry, and I wish he was CEO of the entire industry. John is a straight shooter, and is driven to provide clear and factual information to the consumer. If there was an Annuity Mt. Rushmore, John Olsen's face would be there. Buy this book. Read this book.

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"The Advisor's Guide to Annuities" (5th ed.), by John L. Olsen, CLU®, ChFC®, AEP® & Michael Kitces, CFP®, ChFC®, AEP®, MSTAX, MSFS "I truly enjoyed reading this very thorough and clearly written reference book covering annuities available within the U.S. marketplace.

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